

# NEWS RELEASE

## Utmost Wealth Solutions

Royalty House,  
Walpole Avenue,  
Douglas,  
Isle of Man,  
IM1 2SL,  
British Isles

## Utmost Wealth Solutions Continues International Expansion

DATE: 20 June 2018

Utmost Wealth Solutions, the specialist international wealth management business, has expanded further with the addition of Generali PanEurope, now renamed Utmost PanEurope.

Utmost Wealth Solutions is now the 2nd largest cross-border provider of unit-linked wealth management solutions in Europe having doubled assets under management to €24bn over the last year.

With representation throughout 6 countries in Europe, as well as exposure to the Asian market, Utmost Wealth Solutions is demonstrating a continued commitment to the international life market and is projecting annual premium income of €2bn.\*

With further acquisitions in the pipeline, the business is on track to reach its near-term target of €30bn assets under management.

Mike Foy, Chief Executive, Utmost Limited said, "With a heritage dating back over 25 years, the Utmost group of companies continues to make its mark on the international wealth planning sector. While we have doubled in size over the last year, with more growth to come, we maintain one clear focus on providing wealth management and succession planning solutions to high-net-worth and ultra-high net worth clients and their professional advisers.

As an independent, we are free to maintain this focus with our award-winning products and industry-respected technical expertise. Through this expert support we can assist professional advisers to address even the most complex arrangements for their high net worth and ultra-high net worth clients.

We have a clear plan for ambitious growth, which will enable us to maintain the necessary scale to sustain our position as one of the leaders in our market. Our mission is to be the partner of choice to provide long-term wealth management and succession planning solutions."

\*€1.96bn in 2017

A WEALTH *of* DIFFERENCE

**Utmost Wealth Solutions** is a brand name used by a number of Utmost companies. This item has been issued by Utmost Limited.

The following companies are registered in the Isle of Man: Utmost Limited (No 056473C), Utmost Administration Limited (No 109218C) and Utmost Trustee Solutions Limited (No 106739C) are regulated or licensed by the Isle of Man Financial Services Authority. Not regulated: Utmost Services Limited (No 059248C). Each has its registered office at: Royalty House, Walpole Avenue, Douglas, Isle of Man, IM1 2SL, British Isles.

The following companies are registered in Ireland, authorised by the Central Bank of Ireland and regulated by the Financial Conduct Authority in the UK for Conduct of Business Rules: Utmost Ireland dac (No 303257), registered office: Block 2, Harcourt Centre, Harcourt Street, Dublin 2, D02 DX37, Ireland. Utmost PanEurope dac (No 311420), registered office: Navan Business Park, Athlumney, Navan, Co. Meath C15 CCW8, Ireland.

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### About Utmost Limited

Utmost Limited is a life insurance company based in the Isle of Man providing flexible wealth management solutions to individual, corporate and trustee clients.

Utmost Limited works with fully regulated intermediaries and professional advisers to provide investment, estate planning and wealth transfer solutions through a range of award-winning life assurance and capital redemption bonds. Utmost Limited has a wealth of technical expertise to assist advisers in addressing the complex needs of their high and ultra-high net worth clients.

Utmost Limited products are available in the UK. The company also has a third party reinsurance arrangement in Asia.

### About Utmost PanEurope

Utmost PanEurope is a life insurance company located in Ireland providing sophisticated wealth management, savings, investment and employee benefit solutions to individual and corporate clients across Europe.

Utmost PanEurope works with intermediaries, private banks and asset managers to provide tailored solutions that fit seamlessly with an integrated approach to wealth management. It also provides a range of insurance-based savings and investment products to help individuals achieve their financial goals over the medium to long-term. Its products are available in a number of European countries.

Utmost PanEurope is a leading provider of specialist Group Risk solutions and offers a range of products to the Irish and Pan-European corporate risk market. Utmost PanEurope is committed to continue to grow and confirm its position as the 2nd largest Group Risk insurer in Ireland.

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